



distinctions

Confident & Effective Decision Making

In today's flatter organizations employees who can make sound decisions quickly have the power to significantly reduce their organization's costs and enhance competitiveness. Confident & Effective Decision Making helps employees master a systematic approach to making better and faster decisions that will result in more effective performance.

Do people in your organization sometimes have difficulty making decisions? Are people afraid of making the wrong decision? Do people know what to do when they realize they have made the wrong decision?

This program helps people accelerate the decision-making process, yet still make quality decisions in fast-paced environments with limited time and information. They also learn how to determine when it is appropriate to use this approach and when to slow down the process and apply a more traditional, analytical approach.

Objectives

- Avoid common decision-making traps.
- Increase the speed and quality of decisions.
- Gain support to make decisions work and involve the right people at the right time.
- Build people's confidence in their ability to make the right decisions.
- Make major and minor decisions confidently.

As a result of the program, participants will learn to:

- Determine when a rapid decision is appropriate and when a more analytical approach is needed.
- Accelerate the decisions they make.
- Recognize how personal characteristics influence decisions.
- Use a consistent approach when facing rushed decisions in your organization.
- More quickly evaluate possible solutions and make high-quality decisions when time is limited.
- Gain greater commitment to decisions by involving others.